



# The SCM Mission - Save Clients Time, Money & Headaches.



As one of the largest commercial real estate companies in Tarrant County and the largest in Arlington and the Mid-Cities, SCM handles more transactions for the area than anyone else, including CB Richard Ellis and NAI's local affiliate.

## What's the key to our success?

We combine our agents' 75+ years of experience with proven SCM strategies.



We use tools like a 25,000 name database, Costar, Business Marketing Source, direct mail, Constant Contact e-blasts and extensive web exposure to heighten awareness and stay in touch with our market.

We offer the best of both worlds. SCM is small enough to be flexible and attentive to clients' needs and yet large enough to handle any challenge.

***"The professionalism of your team made the whole process much easier and allowed a profitable exit for me."***

Taylor Gandy



SCM capitalizes on close ties in the real estate community to lease or find space quickly.



When it comes to property management, we boast excellent tenant retention rates because we stay true to owners' goals while professionally addressing concerns for building occupants.

SCM understands the challenges and opportunities of property ownership and development. Our team offers the knowledge and expertise crucial to making important commercial real estate decisions.



## SCM At A Glance

### Look to SCM for

- Project leasing
- Property management
- Tenant representation
- Investment sales

### We Specialize In

- Mixed-use office properties
- Medical office properties
- Flex/warehouse properties
- Historical designations & renovations
- Property re-utilization
- Mineral rights negotiations
- Lender services

### SCM Serves

- Tarrant County
- Las Colinas
- Grand Prairie
- Coppell

### Our Portfolio Includes

Project Leasing: 2,500,000+ sf

Property Management: 1,200,000+ sf

### Our Client List Includes

- Southwest Securities
- W.W. Grainger
- Black Oak Partners
- Lone Star Fund
- Midland Loan Services
- YMCA of Arlington
- Tenaska, Inc.
- Regional Acceptance Corp.
- First Rate, Inc.
- Jefferson Bank
- Southwest Bank
- Arlington Orthopedics Associates, PA
- Woodhaven Bank

## Our Recent Accomplishments Are

- Assigned leasing of the 300,000 sf Oncor Building at 7th and Main in Downtown Fort Worth
- Assigned management and leasing of the 52,628 sf former D.R. Horton building at 1901 Ascension Blvd.
- Assigned management of the 60,000 sf Tindall Square in Downtown Fort Worth
- Completed 2 year renovation to earn historic designation of Vandergriff Building in Arlington, now known as the Historic V
- Sale of 82,000 sf Arlington Tower at 1600 E. Pioneer Parkway in Arlington
- Sale of 26,998 sf Blue Mound Road Building in North Fort Worth
- Recapitalization and sale of 80,000 sf Westpark Way Building
- Sale of 62,205 sf Landmark Building in Arlington

### Meet The SCM Team

Gary Walker, President

Carol Sosebee, Director of Operations

Mark T. Joeckel, Director of Brokerage Group

Theron Bryant, Principal

7 Commercial Leasing Agents

4 Property Managers

7 Support Staff

### Our Professional Affiliations Include

North Texas Commercial Association of Realtors

Society of Commercial Realtors – Fort Worth

Building Owners Management Association

National Association of Industrial & Office Properties

CREW Dallas, Fort Worth

Chambers of Commerce:

Fort Worth

Fort Worth Hispanic

Arlington

Colleyville

Southlake

Grand Prairie

Las Colinas

We proudly and confidently say,  
***“SCM is invested in your  
real estate success!”***

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[www.scmrealestate.com](http://www.scmrealestate.com)